

COMPANY PROFILE



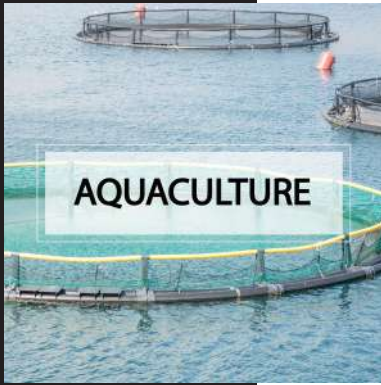
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INTRODUCTION



Advance Africa Management Services is a leading consultancy, project development and project management firm in aquaculture, agriculture, environment and fisheries in sub-Saharan Africa and the Western Indian Ocean region.

The fundamental goals of our organisation are to encourage sustainable investment, advance employment and improve lives. We offer customised services that recognise the intrinsic linkages between the natural and human environment, and which are underpinned by the key principles of integrated and sustainable economic, social, and environmental development.

Our core strength is our highly respected, multi-disciplinary team with extensive expertise in the natural sciences, business development and management, and the built environment. In addition, Advance Africa is backed by an extensive network of external specialists and affiliates and is an active collaborator with a host of credible institutions and related organisations. We see this as an important function of our mission; to provide additional value to our clients by drawing from our extensive global networks.

By virtue of our diverse skillset, we provide balanced and innovative solutions for our clients who include global financial institutions, governments, the private sector, CBOs, NGOs and global organisations. In contrast to other consultancies, Advance Africa has the unique ability to approach all of its assignments in a holistic manner that embraces all stages of the project lifecycle, from identification of needs, strategy development, specialist studies, market assessments and economic modelling to project implementation, delivery, incubation and operational management.

With over a decade of experience throughout sub-Saharan Africa and the WIO, Advance Africa has become a leading firm in the region, ensuring the success of our clients through our passion for excellence, innovation, and sustainability.

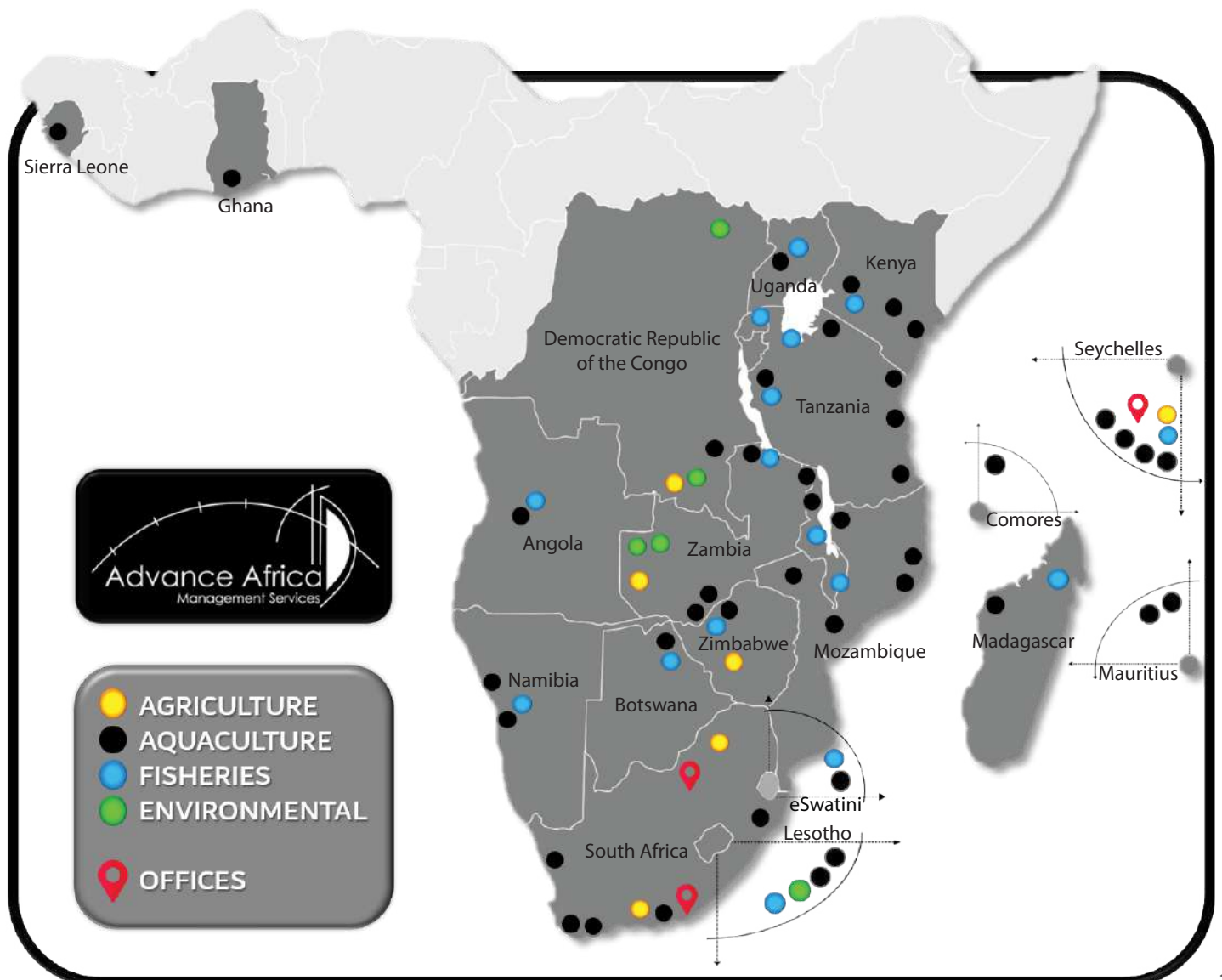


MISSION

“To be the leading consultancy in sustainable Aquaculture, Agriculture, Environmental and Fisheries solutions in sub-Saharan Africa and the Western Indian Ocean Region”

OUR AFRICA EXPERIENCE

Advance Africa’s experience extends throughout sub-Saharan Africa and the Western Indian Ocean Region. Our clients include global financial institutions, governments, private sector companies and organisations and NGOs.



OUR SERVICES

Our consulting expertise is diverse and includes:



AQUACULTURE

- Feasibility studies
- Viability assessments
- Business planning
- Economic modelling
- Species market research
- Facility and infrastructure design
- Carrying capacity and potential assessments
- Policy review
- Equipment procurement
- Regulatory framework development
- Standard operating procedure and licensing design
- Database management system development
- Capacity building and training
- Development and project management



FISHERIES

- Fisheries baseline assessments
- Biological studies and stock assessments
- Conservation action planning
- Specialist studies
- Capacity building and training
- Value chain assessment and mapping
- Policy review



AGRICULTURE

- Feasibility studies
- Business planning
- Agronomic modelling
- Equipment sourcing
- Economic modelling
- Facility and infrastructure design
- Development and project management



ENVIRONMENTAL

- Geographic Information System (GIS) mapping
- Land use planning
- Public participation process management
- Capacity building and training
- Environmental Management Plans



OUR MANAGEMENT TEAM



PROF EMERITUS THOMAS HECHT
HEAD OF ICHTHYOLOGY & FISHERIES

Professor Emeritus Tom Hecht is regarded as a leading authority in Aquaculture and Fisheries Science, throughout Africa and the West Indian Ocean region. He brings 45 years of science, research and industry development experience to Advance Africa. Tom is highly regarded by his peers and has published over 150 peer reviewed scientific papers.



FRED FORMANEK
MANAGING MEMBER

Fred Formanek has in excess of 25 years' experience in project and business development and has served on numerous boards in Southern Africa for companies specialising in agriculture and aquaculture. Fred brings supremely-grounded large-scale project supervision and business development experience to the group.



GRANT MERRICK
HEAD OF AGRICULTURE & ECONOMICS

Grant Merrick holds an MBA and specialises in the assessment of the economic feasibility of new and existing agriculture and aquaculture businesses. Grant has in excess of 25 years' experience in operational and general management of large agricultural and aquaculture businesses.



FRANCO PELLEGRINI
HEAD OF DESIGN & PLANNING

Franco Pellegrini is an architect with experience in business-efficiency and corporate governance. Franco has led many development and design teams throughout Africa on behalf of both public and private sector organizations.

Our team collaborates with affiliated consultants and specialists based in Kenya, Senegal, Uganda, Zambia, Seychelles, Zimbabwe, Malawi, Mozambique, Madagascar, Lesotho and Cameroon.

PAST CLIENTS INCLUDE:



PROJECT EXPERIENCE



AQUACULTURE

- Profiling of the SADC Regional Aquaculture Value Chains
- Seychelles Aquaculture Industry Implementation
- Seychelles Mariculture Master Plan
- Highlands Trout, Katse & Mohale Dam, Lesotho
- ABASA Integrated Aquaculture Facility Feasibility Study, South Africa
- Copper in Aquaculture in Mozambique, South Africa, Seychelles and Zambia
- Aquaculture Evaluation Tool for the SADC Region
- Feasibility Studies for Various Aquaculture Species, South Africa



FISHERIES

- Lake Victoria and Lake Tanganyika Fisheries Value-chain Assessment
- Development of Seafood Value-chain, Seychelles
- Lacustrine fisheries assessment, Lesotho
- Ascension Island Fisheries Development Project
- Liwonde National Park Fisheries Survey, Malawi
- Minnow Fisheries Assessment, Lesotho
- Lower Shire floodplain fisheries assessment project
- Ascension Island Fisheries Development Project
- Fisheries Risk Assessment: Impact of insecticide treated nets for fishing on fish populations in sub-Saharan Africa
- Red listed Maloti Minnow ecology and development of conservation action plan, Lesotho
- Fisheries Assistance Project, Cape Verde



ENVIRONMENTAL

- Development of conservation action plan for Maloti minnow.
- Land Use Plan for the Liuwa Plain National Park, Zambia
- Integrated Catchment Basin Resource Management Plan for the Greater Liuwa Landscape, Zambia
- Strategic Environmental Assessment for the Kenya Market-Led Aquaculture Programme
- Socio-Economic Development Strategy for the Greater Garamba Landscape, DRC
- Biodiversity Management Unit, Lesotho
- Scoping Study of Small Scale Farmers, Katanga Province, DRC
- Environmental & Social Impact Assessment, Katanga Province DRC



AGRICULTURE

- Feasibility Study for Developing a new Atchar Processing Facility, South Africa
- Bankable Feasibility Study for Cotton Secondary Cooperative, South Africa
- Feasibility Study of a Tomato Farm & Paste Processing Plant, South Africa
- Large Scale Farming Project, DRC
- Viability Assessment of Commercial Production of Wild Cinnamon, Seychelles
- Aloe Ferox Feasibility Study, South Africa
- Floriculture Experience, Kenya & Zimbabwe



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